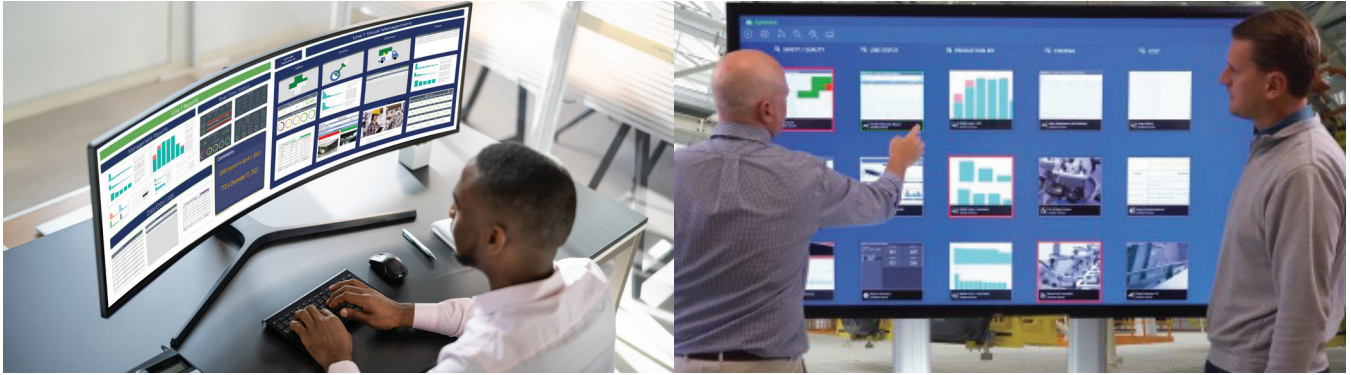


Solution Provider Program

System Integrators have always been a key element of the overall IGear go-to-market strategy. These valued companies bring a dedicated talent and level of service that greatly enhances our overall sales and customer support efforts. It has always been our goal to reward them accordingly.



With that in mind, we proudly introduce the IGear Solution Provider Program – a comprehensive arrangement that combines the best aspects of the industry’s best software partner programs – to the benefit of our partners and valued end customers.

Under this broad agreement, both IGear and our Solution Provider Partners around the world can benefit by capitalizing on increased business opportunities. With no capital outlay and a minimal investment of time to participate – our partners can experience a wide range of features and benefits to boost their business.



The goal of the program is simple – to provide the tools, products, and services to enable our partners to successfully implement applications with their customers.

The Solution Provider Program includes a number of key features and benefits to reward participating partners for their dedication outlined below:

Product Upgrades

IGear upgrades all software platforms for General Release on a regular basis. Solution Providers will have access to all Beta Release software prior to General Release.

(Unlimited Access to All Releases)

Training

Training includes access to regularly scheduled training courses at IGear’s Technology Center in Louisville, KY. Training is in-person, interactive, and vary in duration depending on the curriculum.

(100 hours/year)

Technical Support

The Solution Provider will provide first level of end customer support. IGear will provide the Solution Provider reactive technical support 24x7x365, with a 2-hour response time.

(100 hours/year)

Onboarding & Optimization

Onboarding is a process in which the Solution Provider gains knowledge and best practices to apply IGear software to specific applications. Optimization is a post-production process to ensure optimal performance of the application.

(50 hours/year)

Discounted Pricing

The Solution Provider will receive a 10% discount off standard end user pricing on all IGear products.

Access to Technical Support can be by phone, email, or website. Visit www.igear.com/support for details.